Position Title: Hustle PHX Youth Entrepreneurship Program (YEP) 101 Guest Speaker

Purpose: Throughout the Hustle PHX YEP 101 course, a volunteer guest speaker will visit to share their experiences and expertise with the youth participants to help them better understand the course concepts and material and inspire them to envision new possibilities for their lives. To accomplish these goals, the lead volunteer facilitator will perform a prepared Q&A with the guest speaker.

The interview questions will be related to the workshop topic of the week and will provide the guest speaker the opportunity to share their business story, explain how to start/grow a successful business, and share how the guest speaker uses their business/work to be a blessing to others. After the prepared Q&A questions are complete, the lead volunteer facilitator will allow the program participants to ask the guest speaker questions of their own. The entire Q&A session usually lasts 20-30 minutes.

Location: *Varies by cohort*

Critical Competencies

- Presentation skills
- Understanding others
- People Skills
- Communications

Key Responsibilities:

- Share personal stories (lessons learned and pieces of advice).
- Engage with youth entrepreneurs by showing encouragement, asking open-ended questions, and tying back comments/discussions with content.
- Avoid any foul or inappropriate language, and be sensitive with personal stories, examples, or comments. Some of the youth have experienced deep trauma. Your words carry weight and can be triggering, so choose them with care and respect.

Expectations:

- Prepare in advance for your assigned workshop by reading through content, working with your YEP team to determine flow/process/timing, and where you can engage entrepreneurs.
- Be responsive to the Hustle PHX YEP team and your cohort volunteer team by email or phone.
- Be on time for your assigned workshop.
- If you are unable to attend a workshop, please communicate with the Hustle PHX YEP team and lead facilitator with advance notice.

Responsible To: Youth Program Coordinator at Hustle PHX, Workshop Administrator, and fellow cohort volunteer facilitators.

Time Commitment (training, plus 2-4 hours drive time included):

- Prep call with Hustle staff (.5 hours)
- 1 workshop session (1 hour + preparation and drive time)
- Pitch Night (2-3 hours) optional for guest speakers, but encouraged

Qualifications: Along with relevant experience in core competencies, entrepreneurial or business experience, understanding the value of faith and work, with a servant's heart.

Specific details on available cohorts will be given upon request