Position Title: Hustle USA 101 Facilitator

Purpose: Hustle USA 101 facilitators will share the responsibility with other volunteer facilitators to guide a cohort of entrepreneurs through the ideation phase of their businesses through presenting prepared content and facilitating group discussions throughout the course.

Location: Varies by cohort

Critical Competencies

- Presentation skills
- Understanding others
- Building effective teams
- Planning

Key Responsibilities:

- Facilitate the use of the Hustle USA 101 curriculum. The curriculum's designed outcome is for entrepreneurs to drive the small group discussion.
- Engage with entrepreneurs showing encouragement, asking open-ended questions, and tying back comments/discussions with content.
- Provide entrepreneurs with applicable insights, and connecting content back to to their businesses
- Be available as a resource to entrepreneurs to answer questions about their business, workshop content, or homework via email and/or call.

Expectations:

- Prepare weekly for each workshop (see facilitator manual) by reading through content, working with your team to determine flow/process/timing, and where you can engage entrepreneurs.
- Be responsive to the Hustle USA team and your cohort volunteer team by email or phone
- Attend all workshops and events listed below under "Time Commitment"
- Be on time for workshops and events
- If you are unable to attend a workshop, please communicate with the Hustle USA team and lead facilitator with a 24 hours in advance notice.

Responsible To: Program Coordinator at Hustle USA, Workshop Administrator, and fellow cohort volunteer facilitators.

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Time Commitment (40-50 hours total over 4 months, avg 3-4 hours a week):

- Informational training session (2 hours)
- Facilitator training session (2 hours)
- 14 workshop sessions (2-3 hours weekly + 1-hour preparation weekly)
- Two Check-in Meetings (30 minutes each)
- Pitch Night (2-3 hours)
- Appreciation/debrief dinner after course (2 hours)
- Available to entrepreneurs to answer questions and give feedback on business ideas (time commitment varies)

Qualifications: Along with relevant experience in core competencies, be a Christ follower, entrepreneurial or business experience, understanding of the value of faith and work, servant's heart.