Position Title: Hustle USA 202 Business Mentor

Purpose: Hustle USA 202 Business Mentors provide insight, encouragement, and acts as a sounding board for entrepreneurs as they navigate the joys, obstacles, and challenges in building the confidence to run their businesses.

Location: Coordinated between mentor and mentee entrepreneur schedules/availability (ie. in person, phone, Zoom, text, etc).

Critical Competencies

- Developing others
- Understanding others
- Motivating others
- Listening

Key Responsibilities:

- Develop a reciprocal relationship through sharing experiences, exploring expectations, and clarifying the roles of mentor and mentee.
- Share successful and unsuccessful learning experiences to foster the exploration of options and joint problem solving.
- Use knowledge and competence in business to help your entrepreneur acquire and apply new knowledge and skills.
- Encourage your entrepreneur to share insights, thoughts, and feedback to identify and prioritize business needs and apply Hustle USA 202 program content.
- Engage with entrepreneurs showing encouragement, asking open-ended questions, and inviting participation.
- Be available as a resource to entrepreneurs to answer questions about their businesses, workshop content, or homework via email and/or call.

Expectations:

- Focus on asking questions rather than providing answers. We want to build confidence in our entrepreneurs and in the decisions they make in their business.
- Check-in to ensure entrepreneurs are completing their weekly workshop homework.
- Be responsive to the Hustle USA team and your entrepreneur by email or phone.
- Attend all events listed below under "**Time Commitment**"
- If you are unable to meet the needs of this role or have challenges in doing what is asked, please communicate with the Hustle USA team with advance notice.

Responsible To: Hustle USA team overseeing Hustle USA 202 program, Workshop Administrator and/or Director of Business Development for Hustle USA.

Time Commitment (TBD):

- Hustle USA 202 Mentor Training (virtual) TBD
- Cohort Dinner - Introduction to Mentors (in person) TBD
- Cohort Dinner - Cash Flow Game Night (in person) TBD
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- Pitch Night Celebration! (in person) TBD
- Bi-weekly check-ins with entrepreneur mentee (x2 a month at min)
- Monthly 15 minute check-in with Hustle USA staff

Qualifications: Along with relevant experience in core competencies, be a Christ follower, entrepreneurial or business experience, understanding of the value of faith and work, servant's heart.