



JANUARY 2021 | VOL. 1

HUSTLE N' GRIND

Quarterly Volunteer Newsletter

FEATURED INFO THIS QUARTER:

- Spring 2021 needs - **2**
- Upcoming events- **3**
- Renewal survey- **3**
- Fall cohort recap- **4**
- Tax credit details- **4**



WANTED: NOMINATIONS FOR WOMEN MENTORS

Hustle PHX is actively looking for dynamic and innovative women entrepreneurs/small business owners/ working professionals to join Hustle PHX in pouring back into the community through mentoring of other women entrepreneurs in Spring 2021.

Is that person YOU? Or do you know a woman business professional, small business owner or have you heard of someone you think would be a great fit? By filling out this form, you are nominating a woman small business owner/entrepreneur! **[CLICK HERE!](#)**



SPRING 2021 VOLUNTEER OPPORTUNITIES

Hustle PHX's spring semester is right around the corner and we are currently recruiting volunteers to pour into our local entrepreneurs for Hustle PHX 101 and 202 cohorts! If you've ever been curious about the key volunteer opportunities, the time commitment, responsibilities and more, check out the volunteer job descriptions below. All of which can be found on our **new** landing page on the Hustle PHX website!

[101 Workshop Facilitator](#)
[Virtual Workshop Producer](#)
[Entrepreneurial Support](#)
[Guest Speaker](#)
[202 Workshop Facilitator](#)
[202 Guest Speaker](#)
[202 Workshop Mentor](#)
[Business Mentor](#)
[Business Coach](#)

If you are interested in getting connected this Spring, please review the links above and email Shannon, Director of Business Development, with your area of interest, at shannon@hustlephx.com



Hustle PHX is actively looking for business owners and professionals with an expertise in the following areas:

Marketing

Email marketing
Social Media
Digital Marketing
eCommerce
Website development

Operations

Human Resources
Recruitment/hiring
Managing people
Leading teams
Policies and procedures

Finance

Accounting
Taxes
Financial planning
Cash Flow
Budgeting

Vendor management

Retail/Commercial Real Estate
Distribution
Generating sales leads
Closing the sale
Customer service
Legal- contracts
Legal- intellectual property

If you are interested in sharing your wisdom and best practices with an entrepreneur on an ad hoc basis this spring, please **[click HERE](#)** to let us know.



VOLUNTEER RENEWAL SURVEY

Are you a new volunteer or have been serving with Hustle PHX for some time? Please help Hustle PHX update our records for 2021 by filling out this **volunteer renewal survey** so we know your areas of interest and giftings. This allows us to contact you directly with opportunities that might be a great fit for your expertise. Thank you in advance!

For just as each of us has one body with many members, and these members do not all have the same function, so in Christ we, though many, form one body, and each member belongs to all the others.

-Romans 12: 4-5



Spring 2021 upcoming events:

Tuesday, January 12
GRIND CLINIC: Access to Capital

Tuesday, January 26
(6:00PM-8:00PM)
202 Volunteer Facilitator training

February 1
Hustle PHX 202 cohort begin

Wednesday, February 10
(6:00PM-8:30PM)
101 volunteer facilitator training

Thursday, February 11
GRIND CLINIC: Hustle PHX entrepreneur panel

Thursday, February 11
(6:30-8:30PM)
Hustle PHX Informational Training

Wednesday, February 17
(6:00PM-8:30PM)
202 volunteer mentor training

Thursday, February 18
(6:30-8:30PM)
101 Entrepreneur Orientation: (open to all entrepreneurs participating in Spring 2021 101 cohort)

Wednesday, February 24 (6:30-8:30PM)
101 Entrepreneur Orientation: (open to all entrepreneurs participating in Spring 2021 101 cohort)

March 1
Hustle PHX 101 cohorts begin

HUSTLE PHX INFORMATIONAL TRAINING

Do you see your vocation as a ministry? Have you ever wondered why Hustle PHX chooses to help and support those that are under-resourced? And what are the biblical foundations behind the work of Hustle PHX?

As a volunteer, if you've never attended Hustle PHX Informational Training we invite you to attend and learn more about the organization you are choosing to spend your time, talent and treasures with while building community with other volunteers who serve with Hustle PHX.

Sign up below:

Thursday, February 11
(6:30-8:30PM)



QUALIFYING CHARITABLE ORGANIZATION

As we begin to wrap up 2020 and start the new year, please consider Hustle PHX in your end-of-2020 year giving plans.

Hustle PHX is a 501(c)(3) organization that qualifies for the Arizona Charitable Tax Credit (20102). Your AZ Tax Credit donation for charity to Hustle PHX can be included in your Federal Tax Deductions in addition to the Arizona Charitable Tax Credit.

When you make a donation to Hustle PHX, you can receive a dollar-for-dollar tax credit on your AZ state return. Receive up to \$400 for individuals and \$800 for those filing jointly. **You can donate by clicking [HERE](#).**

Please consult a qualified tax advisory for personal tax advice.

FALL 2020 COHORT RECAP

2020 has not been easy for anyone, but in spite of the difficulties Hustle PHX welcomed over 50 entrepreneurs virtually into our Fall programs in 3 different 101 cohorts. Hustle PHX also piloted new workshops for our 202 program with the help of 12 entrepreneurs and volunteers. Additionally, we wrapped up our year-long 303 cohort which started in October, 2019.

With the leadership of **over 70 volunteers and 3400 volunteer hours**, entrepreneurs learned about everything from marketing messages to sales channels to gap analysis. Thank you to all of you who helped to make our cohorts in Spring and Fall of 2020 possible!

We can't wait for what God has in store for this spring!