



Position Title: Hustle PHX 202 Business Mentor

Purpose: Over the course of 3 months, a Hustle PHX 202 Business Mentor will provide insight, encouragement, and be a sounding board for entrepreneurs as they navigate the joys, obstacles, and challenges in building their confidence to run their business.

Location: TBD

Critical Competencies

- Developing others
- Understanding others
- Motivating others
- Listening

Key Responsibilities:

- Develop a reciprocal relationship through sharing experiences, exploring expectations, and clarifying the roles of mentor and mentee.
- Share successful and unsuccessful learning experiences to foster the exploration of options and joint problem solving.
- Use knowledge and competence in business to help your entrepreneur acquire and apply new knowledge and skills.
- Encourage your entrepreneur to share insights, thoughts, and feedback to identify and prioritize business needs and apply Hustle PHX 202 program content.
- Engage with entrepreneurs showing encouragement, asking open-ended questions, and inviting participation.
- Be available as a resource to entrepreneurs to answer questions about their businesses, workshop content, or homework via email and/or call.

Expectations:

- Focus on asking questions rather than providing answers. We want to build confidence in our entrepreneurs and in the decisions they make in their business.
- Check-in to ensure entrepreneurs are completing their weekly workshop homework.
- Be responsive to the Hustle PHX team and your entrepreneur by email or phone.
- Attend all events listed below under “**Time Commitment**”
- If you are unable to meet the needs of this role or have challenges in doing what is asked, please communicate with the Hustle PHX team with advance notice.



Responsible To: Hustle PHX team overseeing Hustle PHX 202 program, Workshop Administrator and/or Director of Business Development for Hustle PHX.

Time Commitment (30-40 hours total over 3 months, avg 3-4 hours a week):

- Informational training session (2 hours)
- Mentor training session (2 hours)
- Regular meetings with your entrepreneur (1-2 hours, twice a month at minimum)
- Regular Check-in Meetings w/Hustle PHX staff (15-30 minutes each)
- Pitch Night (2-3 hours in support of entrepreneur)
- Appreciation/debrief dinner after course (2 hours)
- Available to entrepreneurs to answer questions and give feedback on business ideas (time commitment varies, but minimum of 1-2 hours monthly)

Qualifications: Along with relevant experience in core competencies, be a Christ follower, entrepreneurial or business experience, understanding of the value of faith and work, servant's heart.